



Sactech Receives ShoreTel's Authorized Champion Partner Program Status

Folsom, California, February 2, 2012 – Sactech (Sacramento Technology Group, LLC), announced today that they have been awarded ShoreTel's Authorized Champion Partner status, recognizing Sactech as a value-added solution provider of enterprise communication solutions. ShoreTel, Inc. (NASDAQ: SHOR), a leading provider of Pure IP Unified Communications (UC) solutions, has designed the Champion Partner Program to strengthen the relationship between ShoreTel and its partners, advancing and growing both companies' market share in the unified communications industry, while ensuring every customer continues to be delighted with their ShoreTel experience.

"We're pleased to welcome value-added partners into the Champion Partner Program – especially those that have made the commitment to sales and technical training, infrastructure development and focus on customer service in delivering our innovative products and leading business solutions," said Tom Hamilton, senior director of worldwide channel marketing at ShoreTel. "In this case, the achievement of Authorized status is based on Sactech's value-added solution sales and delivery, of ShoreTel Unified Communications systems.

"Shoretel's Unified Communication solutions offer innovative, cloud-adaptable, and sensibly priced solutions to a market that's rapidly adapting their existing technology with the cloud." said George Usi, President of Sactech. "We believe Shoretel's low Total Cost of Ownership and high value make them a great fit for businesses struggling to pay renewal and maintenance costs for pocketbook plunging alternatives."

Since ShoreTel's first product shipment in 1998, customer satisfaction has been at the core of ShoreTel's top business priorities, and is a requirement for the primary business values for all ShoreTel partners. Customers who purchase ShoreTel solutions rank their product above other manufacturers for technology, ease of use, management, customer service, solution experience, product features and performance.



About Sacramento Technology Group, LLC/Sactech

Sacramento Technology Group, a next-generation provider of technology solutions for securing and networking your office and the cloud, specializes in technology service & supply for businesses headquartered in the USA. With our unique Sactech-CARE™ Platform, we can seamlessly deliver solutions in the cloud, in your data center, or in your office with a capitalized or “use what you need” pricing model. Our Sactech-CARE™ platform (Customer-Aide-Response-Engine) and line of Sactech-CARE™ services offer you a single point of management for all of your technology purchases, support requests, and service level agreements. Our experienced team of engineers work with your organization and our CARE platform to deliver integration projects, track technology configurations, profile assets for disaster recovery, and manage your technology investments so you can focus on growing your business.

About ShoreTel, Inc.

ShoreTel, Inc., (NASDAQ: SHOR) is a leading provider of Pure IP Unified Communications solutions. ShoreTel enables companies of any size to seamlessly integrate all communications – voice, video, messaging and data – with their business processes. Independent of device or location, ShoreTel's distributed software architecture eliminates the traditional costs, complexity and reliability issues typically associated with other solutions. ShoreTel continues to deliver the highest levels of customer satisfaction, ease of use and manageability, while driving down the overall total cost of ownership. ShoreTel is headquartered in Sunnyvale, California, and has regional offices in the United Kingdom, Sydney, Australia and Munich, Germany. For more information, visit www.shoretel.com or call 1-877-80SHORE.

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